



# **Network Centric Operations Industry Consortium**

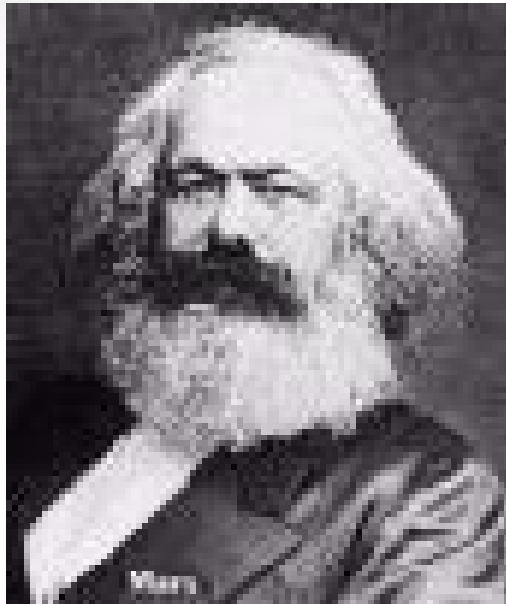
## **Presentation to FORCENet Conference**

**Thomas Mayhew  
Oracle Corporation  
Chairman, NCOIC Business Council**

**16 November 2005**

**[www.ncoic.org](http://www.ncoic.org)**

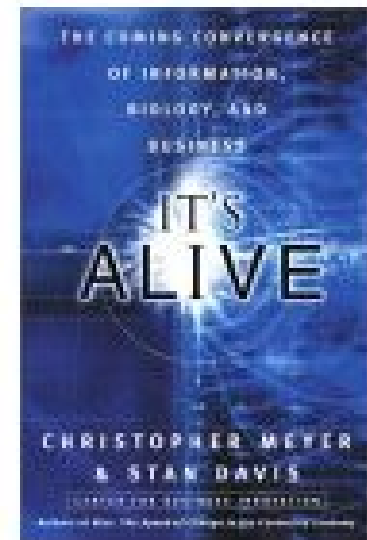
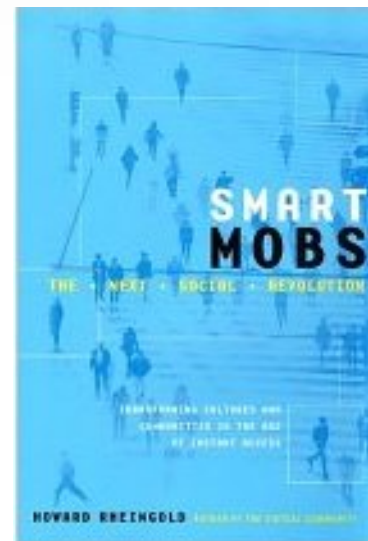
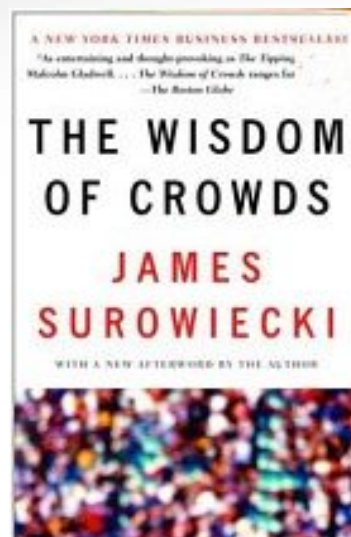
# Who ARE these People?



And these?



# An Emerging Business Model...



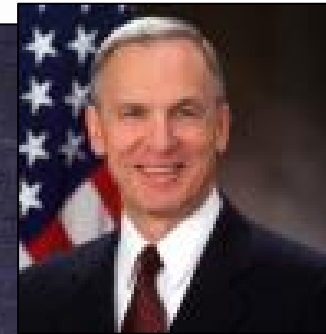
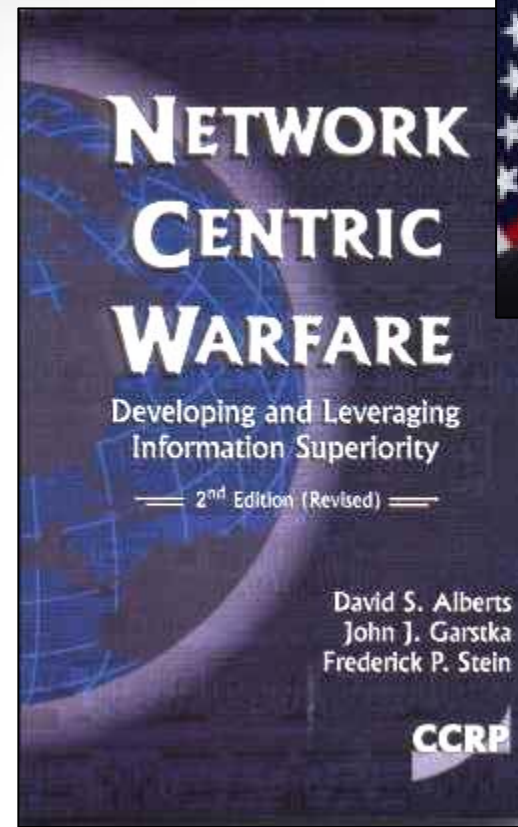
# ...and its Effect on Warfighting



**ROMMEL**



**Infantry Attacks**



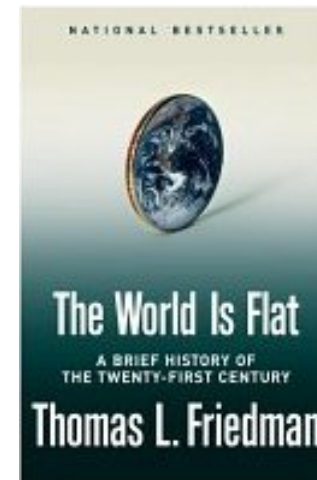
# First Responders?





# The Possibilities of Collaboration

- Industry and government working together in a neutral venue to identify and endorse interoperability standards and capabilities
- Creating a two-track innovation capability similar to commercial best practices around product development and deployment
- Thinking “enterprise value chain”
- Dramatically speeding up the process of technology insertion
- Leveraging the best minds and talent across the planet rather than in isolated pockets of expertise
- Lowering the cost of capital—the world is flat!
- Out-executing our VERY networked enemy!



# Need for Industry Participation

- NCO Foundation
  - Interoperability transcends any one company
  - Single enterprise start is necessary, but not sufficient
- Network Centric Operations Industry Consortium (NCOIC)
  - Provides basic common infrastructure – the “necessary”
  - Provides “sufficiency” through embedding common networking “DNA” in products



# NCOIC Vision and Mission

## *Responding to the Need*

- Vision:

***Industry working together with our customers to provide a network centric environment where all classes of information systems interoperate by integrating existing and emerging open standards into a common evolving global framework that employs a common set of principles and processes.***

- The Mission of the Consortium is to help accelerate the achievement of increased levels of interoperability within, and amongst, all levels of government of the United States and its allies involved in Joint, Interagency and Multinational (JIM) operations.

# NCOIC Members – October 31, 2005

Total Members: 80

## Tier 1 Members (22)

- |                      |   |                    |
|----------------------|---|--------------------|
| ▪ BAE Systems, Inc.  | ▪ Hewlett-Packard                       | ▪ Oracle           |
| ▪ Boeing             | ▪ IBM                                   | ▪ Raytheon         |
| ▪ Cisco Systems      | ▪ Intel Corp.                           | ▪ Rockwell Collins |
| ▪ EADS               | ▪ ITT Industries                        | ▪ Saab             |
| ▪ EFW                | ▪ L-3 Communications Integrated Systems | ▪ SAIC             |
| ▪ EMC                | ▪ Lockheed Martin                       | ▪ Sun Microsystems |
| ▪ General Dynamics   | ▪ Northrop Grumman                      | ▪ Thales           |
| ▪ Harris Corporation |   |                    |

## Tier 2 Members (3)

- Alcatel Government Solutions
- Factiva
- Israel Aircraft Industries

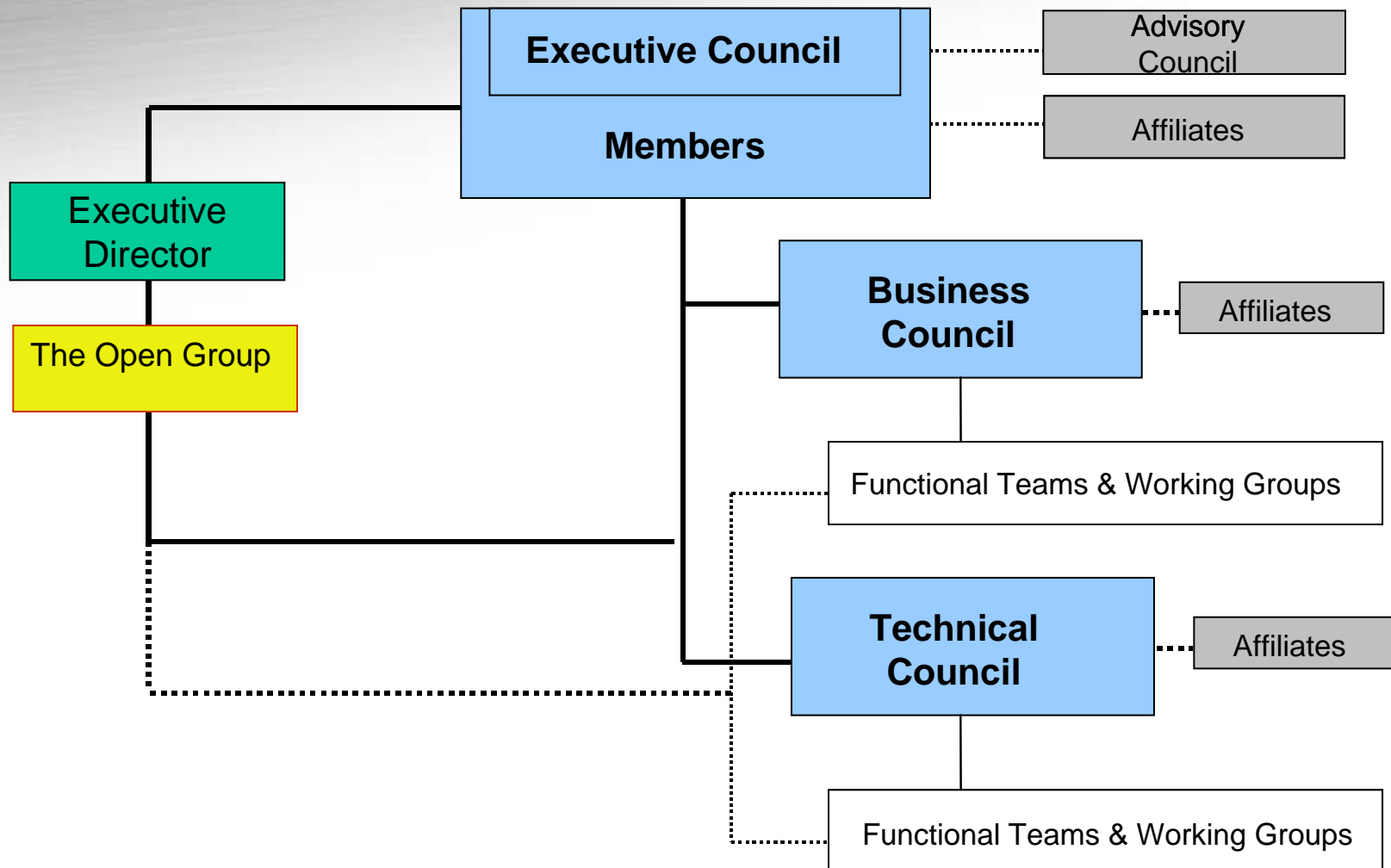
# NCOIC Members – October 31, 2005

Total Members: 80

## Tier 3 Members (55)

- The Aerospace Corporation
- AeroVironment Inc
- AFEI
- Anteon Corporation
- Argon ST
- Ball Solutions Group
- BearingPoint
- CACI
- Camber Corporation
- CB Technologies
- Ciena Government Solutions
- Cryptek, Inc
- Crystal Group
- Cubic Defense Applications
- DCN
- EDISOFT S.A.
- Engenio Information Technologies
- Ericsson
- Finmeccanica
- FlightSafety International
- Honeywell
- INDRA
- Innerwall
- Innovative Concepts, Inc
- Institute for Defense Analyses
- Instrumentoiti Oy
- International Data Links Society
- Johns Hopkins U. Applied Physics Lab
- LynxWorks Inc.
- Marconi Communications Federal Inc
- MBL International, Ltd.
- McDonald Bradley, Inc
- Microsoft
- MITRE
- Motorola
- Objective Interface Systems, Inc.
- OrderOne Networks
- Real-Time Innovations, Inc
- Rheinmetall Defence Electronics
- RUAG Electronics
- SAP Labs, Inc.
- Sikorsky Aircraft
- Smiths Aerospace
- Software Engineering Institute/Carnegie Mellon University
- SPARTA, Inc
- SRI International
- SuprTEK
- Systematic Software Engineering A/S
- Systems Integration and Development, Inc.
- Terma A/S
- Themis Computer
- University of Maryland, CSHCN
- Wakelight Technologies, Inc
- West Virginia High Tech. Consortium Foundation
- Wind River Systems

# NCOIC Operations



# Who Are We?



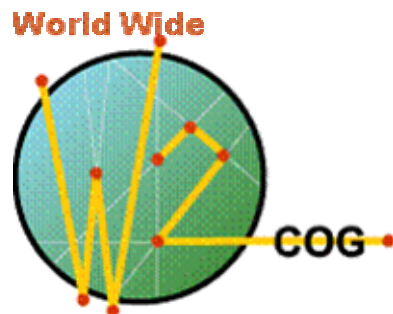
**Association for Enterprise  
Integration**

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**Network Centric Operations  
Industry Consortium**

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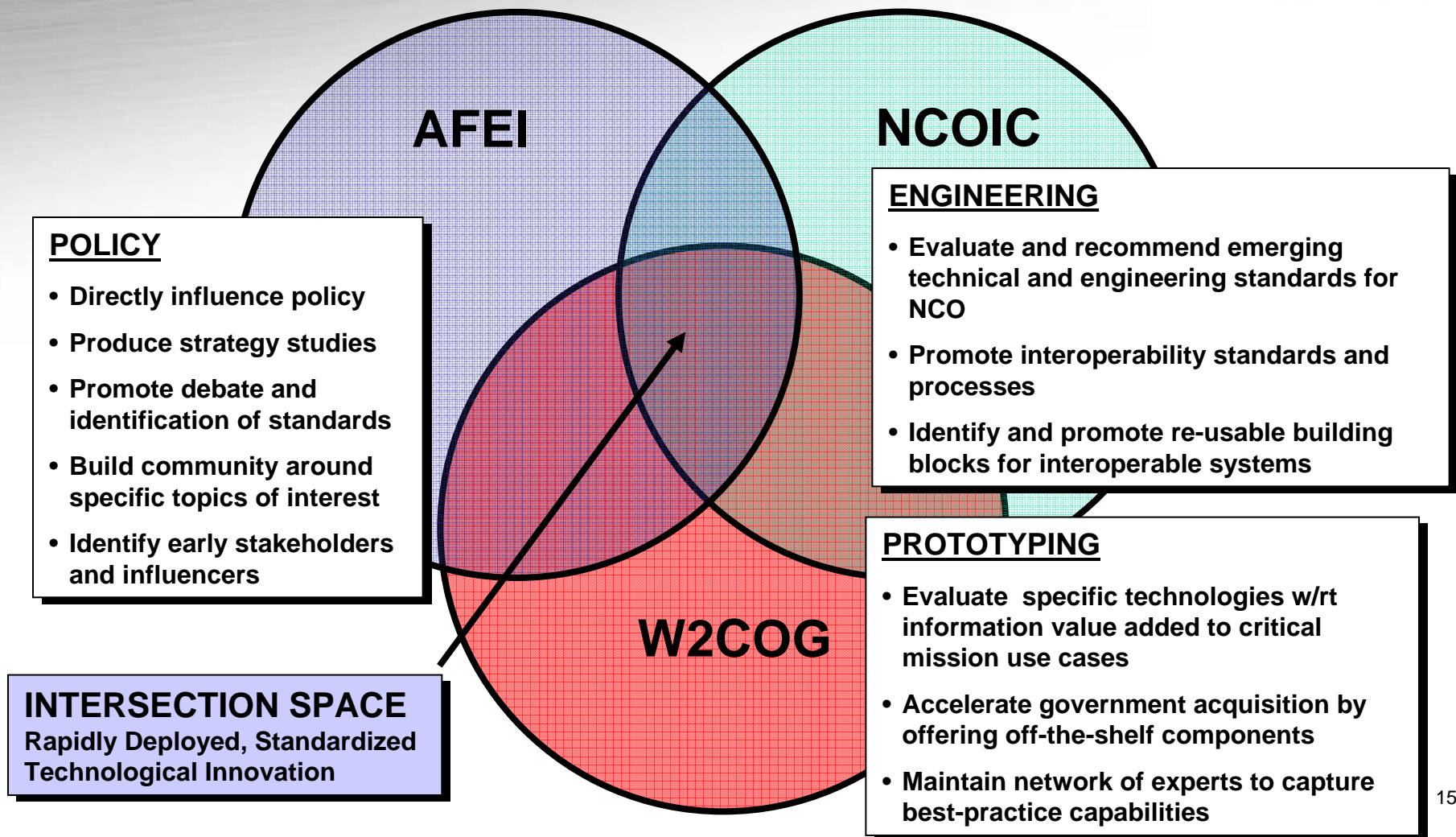
**World-Wide Consortium for  
the Grid**

# Our Common Vision

- Assist government organizations in the transformation to Network-Centric Operations
- Accelerate the pace of technological innovation in government
- Build an enterprise “substrate” of standards-based commercial technology to enable:
  - Rapid innovation (“small, fast, many”)
  - Flexible business processes
- Develop a neutral ground for discussion, engineering and prototype development
- Discover, identify and adopt emerging technology innovations and trends



# Key Influencing Roles



## In Summary...

- An emerging collaborative business model of horizontally aligned stakeholders
- Two wars, GWOT and the War on Working Capital
- Think enterprise
- Two-track innovation model
- This is a historic endeavor!